TOEIC ®

Listening and Reading Test

SAMPLE TEST (ĐỀ THI MẪU)

Ha Noi, 6/2020

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last appropriately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write you answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer

ABOO



Statement B, "One person is pointing at a document", is the best description of the picture, so you should select answer B and mark it on your answer sheet.

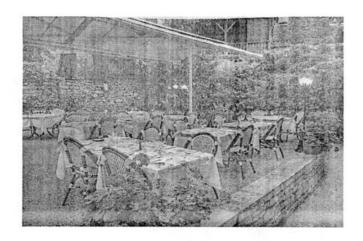
1.



2.



3.



4.



5.



6.



Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best responses to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer sheet on your answer sheet.
- 8. Mark your answer sheet on your answer sheet.
- 9. Mark your answer sheet on your answer sheet.
- 10. Mark your answer sheet on your answer sheet.
- 11. Mark your answer sheet on your answer sheet.
- 12. Mark your answer sheet on your answer sheet.
- 13. Mark your answer sheet on your answer sheet.
- 14. Mark your answer sheet on your answer sheet.
- 15. Mark your answer sheet on your answer sheet.
- 16. Mark your answer sheet on your answer sheet.
- 17. Mark your answer sheet on your answer sheet.
- 18. Mark your answer sheet on your answer sheet.
- 19. Mark your answer sheet on your answer sheet.

- 20. Mark your answer sheet on your answer sheet.
- 21. Mark your answer sheet on your answer sheet.
- 22. Mark your answer sheet on your answer sheet.
- 23. Mark your answer sheet on your answer sheet.
- 24. Mark your answer sheet on your answer sheet.
- 25. Mark your answer sheet on your answer sheet.
- **26.** Mark your answer sheet on your answer sheet.
- 27. Mark your answer sheet on your answer sheet.
- 28. Mark your answer sheet on your answer sheet.
- **29.** Mark your answer sheet on your answer sheet.
- 30. Mark your answer sheet on your answer sheet.
- 31. Mark your answer sheet on your answer sheet

Directions: You will hear some conversations between two or three people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best responses to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- **32.** Where most likely does the conversation take place?
 - A. At a restaurant
 - B. In an office
 - C. At a department store
 - D. In a cafeteria
- **33.** What does the woman say about her business?
 - A. She recently opened a new place
 - B. She has a store in Richmond
 - C. She is hiring more employees
 - D. She owns four establishments
- 34. What will the man probably do next?
 - A. Buy a gift
 - B. Get some food
 - C. Have a meeting
 - D. Go home

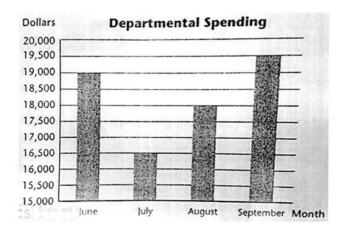
- **35.** What are the speakers discussing?
 - A. A sudden decline in sales
 - B. A customer service problem
 - C. An insufficient amount of inventory
 - D. A lack of experienced employees
- **36.** Which department will the expert speak with first?
 - A. Marketing
 - B. Human Resources
 - C. Accounting
 - D. Sales
- 37. Why is the man going to talk to Judy?
 - A. To get assistance finding a trainer
 - B. To discuss an ongoing problem
 - C. To have her negotiate a contract
 - D. To ask her to conduct a seminar

- 38. What are the speakers discussing?
 - A. Quiting a job
 - B. Applying for a promotion
 - C. Attending night school
 - D. Accepting a new position
- **39.** How does the man feel about the woman's decision?
 - A. He is disappointed by it
 - B. He is concerned about it
 - C. He is unsure about it
 - D. He is pleased with it
- **40.** What does the woman mean when she says, "I don't think that will be necessary"?
 - A. She will not request any vacation days
 - B. She does not intend to leave work early
 - C. She will not stay late at work today
 - D. She will not require extra time on her report
- **41.** Where most likely does the conversation take place?
 - A. At a police station
 - B. On the subway
 - C. In a conference room
 - D. At a hotel
- **42.** What does the man give the woman?
 - A. An ID card
 - B. A key
 - C. A credit card
 - D. Some money
- 43. What will the man probably do next?
 - A. Go outside
 - B. Answer a question
 - C. Tip the woman
 - D. Attend a meeting

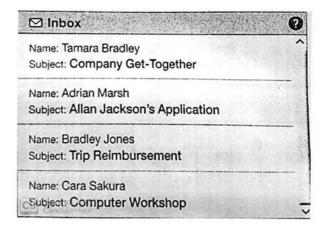
- 44. Why did the man call the woman?
 - A. To obtain directions
 - B. To ask about a property
 - C. To find out a price
 - D. To request some details
- 45. Why does the man say, "I'm listening"?
 - A. To say the phone connection is fine
 - B. To note he wants the place at 38 Braxton Road
 - C. To indicate his interest in the woman's comment
 - D. To request that the woman state the price
- **46.** What does the woman ask the man to do?
 - A. Sign a contract
 - B. Visit her office
 - C. Check out a website
 - D. Make a counteroffer
- 47. What happened when the man was away?
 - A. A sale began
 - B. A customer asked for assistance
 - C. A shipment arrived
 - D. An item was displayed
- 48. What does the man offer to do?
 - A. Unpack some boxes
 - B. Contact Geraldine Cosmetics
 - C. Assist the customers
 - D. Recommend some items
- **49.** Why does the man tell the woman to speak with Dave?
 - A. To ask him a question
 - B. To change shifts with him
 - C. To have him finish his break early
 - D. To talk to him about an order

- 50. What are the speakers discussing?
 - A. Their local neighborhoods
 - B. Public transportation
 - C. A new company program
 - D. The fim's starting time
- **51.** How does the woman go to work?
 - A. By bicycle
 - B. By subway
 - C. By car
 - D. By bus
- 52. What does Jeff suggest the woman do?
 - A. Carpool with him
 - B. Give him a ride every morning
 - C. Apply for a transfer
 - D. Speak with her supervisor
- **53.** Why is the man thinking of quitting his job?
 - A. He does not make enough money
 - B. He wants to attend law school
 - C. He is unable to do his work well
 - D. He lives far away from his workplace
- 54. Why does the woman offer to help the man?
 - A. She experienced the same issues as him before
 - B. She recommended him for the job
 - C. She thinks he could be a good employee
 - D. She knows how hard he works
- **55.** What does the woman suggest about herself?
 - A. She will receive a promotion soon
 - B. She intends to transfer to another branch
 - C. She started her job around five years ago
 - D. She overcame her problems in the past

- **56.** What is going to happen in Dublin?
 - A. A seminar will be held
 - B. A client will be met
 - C. An office will be opened
 - D. A contract will be signed
- **57.** Why does the man want the women to work together?
 - A. They are effective partners
 - B. They have complementary skills
 - C. They speak the same languages
 - D. They are highly experienced
- **58.** What does Lisa request from the man?
 - A. Some more time
 - B. A higher salary
 - C. More vacation days
 - D. A new title
- **59.** What is the man's occupation?
 - A. Nurse
 - B. Pharmacist
 - C. X-ray technician
 - D. Doctor
- 60. What will the receptionist give the woman?
 - A. Some medication
 - B. Her insurance card
 - C. A registration form
 - D. Some prescriptions
- **61.** Why would the woman call the man's office?
 - A. To request more medicine
 - B. To ask for directions
 - C. To discuss some side effects
 - D. To make a new appointment



- **62.** What is suggested about the speakers' department?
 - A. It has a monthly budget of \$20,000
 - B. It has more than twenty employees
 - C. It is managed by Mr. Schmidt
 - D. It requires interacting with customers
- **63.** What does the man say about the previous manager?
 - A. He quit more than one year ago
 - B. He requested a transfer
 - C. He spent too much money
 - D. He retired this year
- **64.** Look at the graphic. Which month will the speakers discuss next?
 - A. June
 - B. July
 - C. August
 - D. September



- 65. What did the man do last week?
 - A. Turned in documents
 - B. Signed up for a seminar
 - C. Went on a trip
 - D. Led a workshop
- **66.** Look at the graphic. Which person's e-mail will the man most likely read next?
 - A. Tamara Bradkey's
 - B. Adrian Marsh's
 - C. Bradley Jones's
 - D. Cara Sakura's
- 67. Where will the event be held this afternoon?
 - A. In the conference room
 - B. In the cafeteria
 - C. In the auditorium
 - D. In the library

1206	1204	1202 3	Elevator	1200
1207	1205	1203	Lounge	

- 68. What is going to happen in fall?
 - A. Construction will be completed
 - B. Employees will be hired
 - C. Offices will be selected
 - D. A floor plan will be changed
- **69.** Look at the graphic. Where will the conference room be?
 - A. 1
 - B. 2
 - C. 3
 - D. 4
- 70. What does the man suggest to the woman?
 - A. She will be given a promotion
 - B. She can have the room she wants
 - C. She is going to share an office
 - D. She needs to schedule a meeting

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speakers say in each talk. Select the best responses to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** What type of business does the speaker work for?
 - A. A catering company
 - B. A bakery
 - C. A supermarket
 - D. A fish market
- **72.** What does the speaker mean when she says, "I regret to inform you about that"?
 - A. A price cannot be changed
 - B. An item will not be delivered on time
 - C. A product has suffered damage
 - D. An ordered item is unavailable
- **73.** What does the speaker request the listener do?
 - A. Pay her bill at once
 - B. Get in contact with her
 - C. Make a decision by noon
 - D. Talk to another company

- **74.** According to the speaker, how long will the sale last?
 - A. One day
 - B. The entire weekend
 - C. One week
 - D. One month
- **75.** How much of a discount can shoppers get at the Seaside Cafe?
 - A. 25%
 - B. 30%
 - C. 35%
 - D. 40%
- **76.** What does the speaker mention about the Lexington Mall?
 - A. It has more than 200 stores
 - B. It is going to close late
 - C. Not every store is having a sale
 - D. Parking for customers is free

- 77. What type of industry do the listeners most likely work in?
 - A. Manufacturing
 - B. Shipping
 - C. Retail
 - D. Construction
- **78.** Why does the speaker say, "This cannot be allowed to happen"?
 - A. To tell the listeners to treat clients better
 - B. To state that a profit must be made
 - C. To insist that products must be delivered
 - D. To indicate that more employees must be found
- 79. What will the speaker do after the meeting?
 - A. Call some suppliers
 - B. Speak with the CEO
 - C. Arrange for an order to be shipped
 - D. Send a list to the attendees
- **80.** Where does the talk take place?
 - A. At a concert venue
 - B. In a studio
 - C. On a television set
 - D. On a street
- 81. What is going to happen on Saturday?
 - A. A concert will be held
 - B. Tickets will be put on sale
 - C. An interview will be aired
 - D. Autographs will be signed
- **82.** How can the listeners ask Ms. Clarence question?
 - A. By texting them
 - B. By calling the station
 - C. By faxing them
 - D. By sending an e-email

- **83.** What most likely is the Percival?
 - A. A computer
 - B. A car
 - C. A bicycle
 - D. A dishwasher
- **84.** How does the speaker propose solving the problem?
 - A. By offering discount coupons
 - B. By stating how it will be fixed
 - C. By replacing the products with new ones
 - D. By offering free repair service
- 85. What will the listeners do next?
 - A. Make inquiries
 - B. Attend the press conference
 - C. Contact owners
 - D. Give a publish apology
- **86.** Where is the speaker's firm located?
 - A. In Cincinnati
 - B. In Denver
 - C. Portland
 - D. In Nashville
- **87.** What does the speaker imply when she says, "He's the first person I've met who has accomplished this feat"?
 - A. None of her colleagues has attended graduate school
 - B. None of her colleagues has invented any machines
 - C. None of her colleagues has traveled around the world
 - D. None of her colleagues has written a computer program
- **88.** What is Richard Berman going to do next week?
 - A. Register for graduate school classes
 - B. Start his employment at PTL Engineering
 - C. Travel to another city for an event
 - D. Give a speech at a conference

- **89.** What is the purpose of the talk?
 - A. To ask for suggestions from the attendees
 - B. To complain about employees wasting electricity
 - C. To explain some ways to use less energy
 - D. To state what company inspectors will be checking
- **90.** According to the speaker, what should the employees do?
 - A. Join a fitness center
 - B. Take the stairs more often
 - C. Turn off the lights after leaving the rooms
 - D. Log off their computers when not using them
- 91. What will the speaker most likely do next?
 - A. Pass out some papers
 - B. Answer some questions
 - C. Introduce the next speaker
 - D. Make an announcement

- **92.** What kind of company is J.T. Gooding?
 - A. A shipbuilder
 - B. A clothing maker
 - C. A law firm
 - D. A construction company
- **93.** What does the speaker say about the Ralston Corporation?
 - A. It intends to hire more employees soon
 - B. It is going to make some ships
 - C. It received a payment of millions of dollars
 - D. It signed an agreement with another firm
- **94.** According to the speaker, what is the city doing?
 - A. Waiving taxes for some companies
 - B. Improving the local infrastructure
 - C. Offering millions of dollars in incentives
 - D. Sending people abroad to attract businesses

Most Popular New Exhibits

Dinosaur Exhibit	45%
Art Display	5%
Solar System Display	10%
Local Animal Exhibit	25%
Local Flower Exhibit	15%

- 95. Why was the speaker surprised?
 - A. Many people enjoy the animal exhibit
 - B. The dinosaur exhibit was the most popular
 - C. The museum has greatly increased its attendance
 - D. Few people are interested in the art collection
- **96.** Look at the graphic. Which exhibit will be removed?
 - A. Art Display
 - B. Solar System Display
 - C. Local Animal Exhibit
 - D. Local Flower Exhibit
- **97.** What is the museum going to do next month?
 - A. Introduce a new display
 - B. Provide guided tours
 - C. Promote an exhibit
 - D. Offer discounted tickets

Item	Item Number	Price per Item
Cordless Drill	224-322	\$26,99
Circular Saw	985-330	\$65,00
Screw Set	754-264	\$7,50
Sledgehammer	587-101	\$38,25

- **98.** Look at the graphic. Which item does the speaker order fewer of?
 - A. Cordless drill
 - B. Circular saw
 - C. Screw set
 - D. Sledgehammer
- **99.** When does the speaker want the items delivered?
 - A. Today
 - B. Tomorrow
 - C. Two days from now
 - D. Next week
- **100.** What does the speaker request?
 - A. A price check
 - B. A printed invoice
 - C. A reduced bill
 - D. A confirmation call

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers on your test book.

PART 5

Directions: A word or phrase is missing in each of below each sentence. Select the best answer to comor (D) on your answer sheet.	f the sentences below. Four answer choices are give plete the sentence. Then mark the letter (A), (B), (C
101. Mr. Kurt Spienza appears to be the only person in our team who can finish the survey byA. heB. himC. hisD. himself	105. Many researchers are doing research on how to reduce the time it takes and forget an accident.A. will overcomeB. be overcomeC. to overcomeD. has overcome
102. All the storage rooms are scheduled to undergo renovations and closed for several days next week.A. will beB. wasC. areD. has been	 106. Accommodation costs and livingwill wary, depending on individual requirement and work locations. A. budget B. priced C. credits D. expenses
 103. Many science majors enter graduate schoolafter completing a bachelor of science degree. A. directly B. direct C. directed D. direction 	 107. Speakers should be prepared their findings to the audience and be able to answer questions regarding them. A. has presented B. presenting C. present D. to present
 104. Many companies interviewed plan tomore personnel, while 20% expect to reduce their pay rolls. A. reply B. detect C. construct D. hire 	108. They are required to inform the human resources department when resigning duea disagreement over company policy.A. toB. byC. onD. for

 109. It seems that laborers in underdeveloped countries would rather have their children help at work than enroll them in School. A. they B. them C. themselves D. their 	 115. Employees will be given bonuses and incentives depending on their performance achievements, not based on their relationship with supervisors. A. exclusive B. excluding C. exclusively D. excluded
 110. Customers who purchase more than 500 dollars' worth of items can request an HDTV cable ox box at nocharge. A. additional B. addition C. adding D. additionally 	 116. The internal audit is going to identify operation and financial risks our company is
 111. Mr. Garry Noxon in accounting was warned about having too many numerical errors in the budget report. A. repeat B. repeatedly C. repeater D. repetition 112. According to many of the industry, the majority of small-sized firms are hoping to enter into lucrative businesses. A. survey B. surveys C. surveying D. surveyed 	 117 inclement weather conditions, employees must arrive at the beginning of their work shift. A. Despite B. Unless C. In order to D. As well as 118. Refreshments are arranged in the lobbymeals will be served shortly there after. A. such B. either C. with D. and
 113. The first step in preparing a fairly	 119. All the accountants are required to compile a report which annual corporate spending. A. corresponds B. expects C. details D. prepares 120. This list is comprised of thousands ofto various magazines, including
along with basic computer skills. A. are required B. require C. requires D. has required	computers, automobiles, garments and electronics. A. spectators B. witnesses C. participants D. subscribers

 121. It is likely that of the annual conference will reach an all-time high this year, with more than 1,000 people planning to attend. A. attendant B. attendance C. attend D. attendee 	 126. During the one-week promotional period, we offer all the visitors and customers 10 dollars worth of kitchen appliancesfree of charge. A. extremely B. exclusively C. continually D. completely
 122. All the important files were organized first by color and alphabetized by title and name. A. since B. then C. here D. much 	 127. Additional information onfinancial aid such as grants and scholarships can be obtained from career offices at each university. A. extend B. extensive C. extent D. extension
 123. The customer service department is responsible for fulfilling from the public and has to forward them to the chief financial officer. A. requests B. request C. requesting D. requested 124. Customers have the right to the order within 5 business days from the delivery of the product without providing reasons for the cancellation. A. weaken B. invalidate C. verify D. weigh 125. As health care becomes than it was a decade ago, companies are forced to spend more on benefits. 	 128. We, one of the leading manufacturing companies, would like to build abeneficial relationship with your esteemed company. A. precisely B. respectively C. punctually D. mutually 129. Please read the terms and conditions carefully to determine whether or not you can request a refund orfor the products you ordered. A. replacement B. complaint C. receipt D. promotion 130. Employersin obtaining information concerning grants for technician certification
more on benefits. A. as expensive B. more expensive C. so expensively D. most expensively	may contact us at the e-mail address below. A. interested B. listed C. hopeful D. enclosed

Directions: Read the texts on the following pages. A word or phrase is missing in some of the sentences. Four answer choices are given below each other of these sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-133 refer to the following notice.

- 131. A. appoint
 - B. appoints
 - C. appointed
 - D. appointment

- 133. A. going away
 - B. working at
 - C. taking over
 - D. looking into

- 132. A. replace
 - B. replaced
 - C. replacing
 - D. replacement

Questions 134-136 refer to following notice.

(134)......is a copy of the staff report that will be sent to the City Planning Association. Please note the (135)we have made regarding the down zoning of the property at Lanyard Bay. Our case will be heard at the regular meeting of the City Planning Association, on June 9th. The meeting will start at 3:00 p.m. in room 329-C at the City Hall. I think it is very important that we both (136)in person. I think our presence will help our request to be taken seriously. This will be one of many items on their agenda.

- 134. A. Imported
 - B. Invoiced
 - C. Attached
 - D. Suspended
- 135. A. members
 - B. buildings
 - C. suggestions
 - D. neighborhoods

- 136. A. attend
 - B. attended
 - C. attending
 - D. attendance

Questions 137-139 refer to the following letter.

I've attached the overtime work that I spoke with you about earlier. As we discussed before, I
need you to (137)all of the information on a spreadsheet and write a brief summary of the
figures. The work must be completed by Friday, August 14. Once you're finished with the
documents, please (138)them back to me with an indication of how long it took you to
complete the work.

I'll fill out the necessary forms to secure your overtime (139).........

- 137. A. organize
 - B. organizing
 - C. organization
 - D. organizationally
- 138. A. sent
 - B. send
 - C. sends
 - D. sending

- **139.** A. option
 - B. deposit
 - C. caution
 - D. payment

Questions 140-142 refer to the following letter.

By (140)below, I certify that I am at least 18 years old and am the owner or tenant of the residence at the above address. I also certify that the repair or order has been completed (141)...... If this work order relates to initial installation of services, I accept responsibility for all property loaned (142) by Vision Cable. I certify that I have received a welcome packet that contains my subscriber agreement as well as information about my services.

- **140.** A. aging
 - B. living
 - C. fixing
 - D. signing
- 141. A. satisfied
 - B. satisfying
 - C. satisfactory
 - D. satisfactorily

- 142. A. to me
 - B. in them
 - C. for you
 - D. about us

Questions 143-146 refer to the following email.

To: <u>davidhammer@homemail.com</u> From: <u>joystephens@smileclinic.com</u>

Subject: Your Appointment

Date: October 21

Dear Mr. Hammer,

Regards,

Joy Stephens

Smile Clinic

- 143. A. early
 - B. earlier
 - C. earliest
 - D. the earliest
- 144. A. up
 - B. out
 - C. off
 - D. over

- **145.** A. Please make sure that your get here on time.
 - B. We can give you directions of you need them.
 - C. Payment may only be made with cards or credit cards.
 - D. You may change your appointment time as you request.
- 146. A. medical
 - B. medicine
 - C. medicated
 - D. medical

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147- 149 refer to the following announcement.

Kyrt Salmon is a global management consulting firm dedicated to building the market leaders of tomorrow-whatever tomorrow might look like. Having helped hundreds of companies maximize their profitability, we are well known to the world's most successful business people.

We specialize in marketing, public relations, and product development. To help local businesses thrive in these difficult financial times, we are publishing a weekly newsletter with helpful advice on a range of topics that are important to big and small companies alike. If you would like to receive this weekly email with up-to-date advice customized to our local region, please visit the website at www.kurtsalmon.com, and sign up today.

- **147.** What is being advised?
 - A. A financial institution
 - B. A local manufacturer
 - C. A consultancy service
 - D. A global publisher
- **148.** What are people asked to do?
 - A. Apply for a limited bargain
 - B. Submit articles to a publisher
 - C. Call the firm for further information
 - D. Subscribe to a newsletter

- **149.** What kind of information is **NOT** likely to be available from Kurt Salmon?
 - A. Product development
 - B. Sales and advertising
 - C. Public relations
 - D. Staff-training programs

Questions 150-151 refer to the following report.

Jam Away's Royalties

The following chart shows the artists share of profits from the sales of their CD's. Also shown are the artist's "traditional" CD sales agreement (assuming the artist's royalty rate of 10% sales, royalties may vary from one agreement to another)

Number of CD's sold	10,000	100,000	1,000,000
Artist's Royalties (Jam Away)	\$22.610.00	\$226.100.00	\$2.261.000.00
Traditional Royalties	\$13.060.00	\$130.600.00	\$1.306.000.00

These figures assume the following CD specifications for purposes of determining monetary figures:

- * 120 minutes
- * production cost \$6.40
- * suggested retail price \$19.95
- * wholesale price \$14.95

150. How much royalty does an artist receive for

1,000,000 copies sold under Jam Away's contract?

A. \$226.100.00

B. \$1.306.000.00

C. \$2.261.000.00

D. \$13.060.00

151. What CD specifications are assumed?

- A. The retail price is \$19.95
- B. Productions costs are \$6.40
- C. There is no video modes in the CD's
- D. There is no CD case included with the CD

Questions 152- 153 refer to the following e-mail.

November 1st, 2006

STMP Capital

158 Rue du Chateau des Rentiers

Paris, FRA

75014

To: Melanie Marie Bourgeois and Jessica Lee Larviere:

We wish to remind you that you are presently bound to a lease from December 1st 2005 to November 30th 2006.

We are informing you that for the period of prolongation of your lease, from December 1st, 2006 to November 30th 2007, our rent will be increased to \$825 monthly. All the conditions of your lease will remain the same.

You are hereby notified that you have one month following receipt of the present notice to respond.

Sincerely,

Sandro Milano

STMP Capital

152. When is the current lease over?

- A. November 1st, 2006
- B. November 1st, 2007
- C. December 1st, 2006
- D. November 30th, 2006

153. What will happen if the lease is prolonged?

- A. Rent will increase monthly
- B. Tenants will pay more per month
- C. New rental restrictions will apply
- D. Rent receipts will be required

Questions 154- 155 refer to the following voice.

Lisa's Window Cleaning

3362 River Road Cambridge, Ohio

Phone: (555) 782-9008 Fax: (555) 789-0939

Email: lisa@lisaswindows.com

BILL TO:

Claude Etheridge

Spark Network Systems 89 Industrial Park Way

Cambridge, Ohio

Statement #: 1019976 Date: January 23rd 2007 Customer ID: V-941-A8

Date of Sale: November 5th, 2006

Invoice #: 2903

Description: Bi-weekly window cleaning of high-rise building

Amount: \$1,500,00 (x 6 cleanings)

Payment: \$0.00 Balance: \$4,500.00

Reminder: Please include the Statement Number on your check

Terms: Balance due in fourteen (14) days

154. What is the purpose of this voice?

A. To remind Lisa's Window Cleaning of money owed

B. To confirm payment of \$4,500 to Lisa's Window Cleaning

- C. To bill Spark Network Systems for services
- D. To request payment for building construction

155. What number should Claude Etheridge include on his check?

A. 1019976

B. 2903

C. V-941-A8

D. 01/23/07

Questions 156- 158 refer to the following announcement.

The Businessman's Weekly

At www.The Businessman.com The Businessman's Weekly's digital edition can be found on the Web. On the Website, you will find current and past issues of The Businessman's Weekly, regular on-line only columns and interviews, current political issues, perceptive financial articles from The Businessman's Weekly archive, and more. In the section called "Post & Riposte", an on-line discussion, users can engage in discussion, debate, and with Businessman's readers worldwide.

Those wishing to advertise with us may write or call us:

The Businessman's Weekly

9980 Snider Street

Orlando, FL.87304

(832)716-6800

Those interested in subscribing to or print edition or would like reprints contact:

The Businessman's Weekly Subscription Processing Center

Box 45676

Boulder, CO 80322-3850

(717) 560-2001

- **156.** What kind of topics does The Businessman's Weekly most likely cover?
 - A. Current and cultural events
 - B. Economics and political matters only
 - C. Politics, business, and commentary
 - D. Art, culture, and literature
- 157. All of the following can be found at the digital edition of The Businessman's Weekly EXCEPT
 - A. Articles from previous issues
 - B. Column and interviews
 - C. An on-line forum
 - D. An on-line bookstore

- **158.** If readers wanted a printed copy of a previous issue, what should they do?
 - A. Write to the Orlando headquarters
 - B. Contact the Subscription Processing Center
 - C. Send an email to editor@TheBusinessman.com
 - D. Call 832-716-6800

Questions 159- 161 refer to the following employment advertisement.

Seeking a medical editor

French pharmaceutical company located outside of Rome

M.S. or Ph.D in biomedical sciences / must be a native English speaker

The editorial publications department is seeking a copy editor and proofreader. He/ she must be able to rewrite or translate Italian into English. The department handles medical texts ranging from pharmaceutical advertising to sophisticated research papers. Candidates must be fluent in Italian-interviewed candidates will be given an Italian exam. The employee must be able to work both independently and as a team member. Experience in a similar position and computer literacy are advantages. The position is a full-time job, with good salary and various benefits.

To apply, submit a letter and resume to: The journal of Pharmacology, Attn: ME, 23 rue de Bezons, 92477 Courbevoie Cedex, Italy.

- **159.** What is a requirement for the advertised position?
 - A. More than 2 years of experience
 - B. Being a native speaker of English
 - C. Having a solid background in medical research
 - D. Holding a Ph.D in biology or a related science
- **160.** What are the main responsibilities of the advertised position?
 - A. Soliciting advertising
 - B. Copy editing and proofreading
 - C. Rewriting medical journal articles
 - D. Translating medical texts into English

- **161.** What will be required of candidates selected to be interviewed?
 - A. An English exam
 - B. A writing sample
 - C. A medical examination
 - D. A test of Italia

Question 162-163 refer to the following e-mail.

From: rolangley@oneworldnet.com

To: annedarcy@vstinternet.co.us

Re: Friday night

Dear Anne.

Sorry but I won't be able to make dinner on Friday night after all. I know I promised when you asked me last week, but something has come up at work. Basically, my boss has just resigned (actually, I think he was **fired**) and they need me to cover his job for a few weeks. There is a meeting in Los Angeles on Friday that I have to attend. I'm flying out tomorrow morning. I'm really sorry. I hope the evening is a success.

Let's catch up when I get back.

Rob

162. Why is Rob unable to attend the dinner on Friday night?

A. He is worried about losing his job.

- B. He will be on a business trip.
- C. He has to catch a plane.
- D. He is going on vacation.

163. The word "**fired**" in line 3 is closet in meaning to

- A. engaged
- B. cleared.
- C. promoted.
- D. dismissed

Questions 164-165 refer to the following advertisement.

Coolidge and Morton

Coolidge and Morton is pleased to announce our traditional summer sale is set to begin on July 20. During that time, every single item is stock will be available at a discount of at least 20%. The following genres are being offered at even steeper discount.

*Poetry: 30%

*Science: 25%

*Biography: 35%

*Textbooks: 30%

We have more than 50,000 books on our premises. While we specilize in fiction, we carry many other genres. We even have numerous first editions and signed books for collectors. Visit us at 684 Wilson Boulevard every day of the week from 10 A.M. to 7 P.M. Our visit us online awww.coolidgeandmorton.com to see a small sample of the books we have available. Act now because our sale only lats until August 20.

164. What most likely is the discount on a fiction book?

A. 20%

B. 25%

C. 30%

D. 35%

165. What is indicated about Coolidge and Morton?

- A. Its hour will change during the sale period.
- B. It is having a sale for the first time.
- C. It has special events with authors.
- D. Its website has an incomplete list of items.

Questions 166-168 refer to the following announcement.

ATTENTION RETIRING EXECUTIVES!

Are you thinking of buying a rental property? If you are, think twice!

If you're like the most folks, you're retiring with a fixed, rather modest income and will try to find additional ways to increase your income. One of the ways you could increase your income is taking out a loan and buying a house or condominimum. However, if the rental market declines and you don't have a lot of savings, you could find yourself having a hard time making mortage payments. Also for federal-tax purposes there is a \$25,000 cap on total deductions for losses on rental property. So I would recommend that you be careful when buying rental property. Explore the market well, and review your finance situation carefully. Money doesn't come along as easy as you may think.

- **166.** Where would one most likely find this announcement?
 - A. In a magazine for retirees.
 - B. On a newsletter for real estate developers.
 - C. On an application form for mortage loans.
 - D. In a trade publication for real estate agents.
- **167.** The stated purpose of investing in rental property is
 - A. To speculate in the stock market.
 - B. To create venture capital dividends.
 - C. To use as a vacation home.
 - D. To supplement pensions

- **168.** What is expected if the rental market weakens?
 - A. Tax hikes.
 - B. Difficulty in repaying loans.
 - C. Bailout plans by the government.
 - D. Early retirement.

Question 169-170 refer to the following text message chain.

Dana Roberts	4.55 P.M.
Why did you leave? I thought your flight wasn't until late tonight	
Mark Dawson	4.57 P.M.
I managed to get a seat on an earlier one. I'm getting ready to board now.	
Dana Roberts	5.01 P.M.
At least you won't arrive after midnight. Did you remember to bring the contract?	
Mark Dawson	5.03 P.M.
Yes, but I think it needs to be amended. I'll e-mail you the details.	
Dana Roberts	5.05 P.M.
The lawyers have to approve any alterations, so send me the file as quickly as	
possible.	
Mark Dawson	5.07 P.M.
I'll do that in a few hours after I get to my hotel.	

- **169.** Where most likely is Ms. Dawson when he writes to Ms. Roberts?
 - A. In his office.
 - B. At an airport.
 - C. On a bus.
 - D. At a hotel

- **170.** At 5:07 P.M., what does Mr. Dawson mean when he writes, "I'll do that in a few hours"?
 - A. He will send a file to the woman.
 - B. He will sign a contract.
 - C. He will speak with a lawyer.
 - D. He will check in at a hotel.

Question 171-172 refer to the following notice.

IMPORTANT NOTICE

All employees of Roger's Cable are no longer allowed to park on the side streets on the opposite of Manordale Avenue. We have received complaints from the residents of the neighborhood and by-law enforcement about employee vehicles. Effective immediately, all staffs are required to purchase a parking pass for the underground parking beneath the building for \$35 per month. Ask your manager to have the parking fees withheld from your monthly pay deposit. Thank you for your cooperation.

- 171. Who issued this notice?
 - A. The Manordale Residents' Association
 - B. The employees of Roger Cable
 - C. A by-law enforcement officer
 - D. A manager at the company

- 172. What are employees asked to do?
 - A. Ask their manager for a permit to park on the side street
 - B. Ask the residents for permission to park near Manodale Avenue
 - C. Pay to park in the underground parking lot
 - D. Buy a parking permit for one of the city parking lots

Questions 173-175 refer to the following letter.

July 23

Dear Mr. Harper,

Thank you for submitting a bid to my firm for the expansion of our warehouse at Steller Docks. At first glance, your proposal appears competitive. However, you failed to turn in every required document related to your bid when you sent it to me last week. I have attached a sheet listing which items were not included. Most notable among them is the expected labor cost report. As that will be a significant portion of the overall cost of the project, I cannot make a final decision until I see it. Please send everything on the list as soon as you can. I must have those documents no later than August 5 as that is the final day bids are being accepted. Once we have your complete submission, we can begin the process of examining it in more detail. Then, on August 21, a decision regarding which firm will land the contract will be announced.

Regards,

Franklin Carter

Planning Division, Metralink Corp.

- 173. What is the purpose of the letter?
 - A. To negotiate a price
 - B. To request more information
 - C. To reject a bid
 - D. To announce a new project
- 174. What did Mr. Carter send along with the

letter?

- A. A list
- B. A cost estimate
- C. A contract
- D. A form to sign

175. According to the letter, what will happen on

August 21?

- A. Funding will be provided.
- B. A bid will be awarded.
- C. Construction will begin.
- D. A document will be submitted.

Questions 176-180 refer to the following article and Web page.

GRI Ready for Action By Antoine Williams

Although considered by many to be the running capital of Ontario, the city of Barrie is also home to several public swimming establishments, including the Galewood Recreation Institute (GRI). The institute boasts two indoor pools, one used for recreational swimming and the other reserved for special programmes, such as swimming lessons and lifeguard certification.

This summer, the institute will all intensive swimming and safety certification classes. "It is our high season," said Herbert Gagnon, institute director. "Our pools are indoors, which allows for swimming all year, but in the summer people naturally have more time for recreation and new activities in general." Summer classes will be offered mornings, afternoons, and evenings. "We hope that we can accommodate everybody's schedule," continued Gagnon. "Our classes aim to serve not just children, but all age ranges and levels of experience." For additional information, please call 905-555-0142 or visit www.galewoodrec.org.

http://www.galewoodrec.org/employment

Employment Opportunities

Job Title: Swimming Instructors

Date posted: March 20

The Galewood Recreation Institute has an ongoing need for certified swimming instructors to work at one or both of our swimming pools. Instructors perform lifeguard duties, teach weekly swimming lessons, lead safety certification courses, and carry out other standard duties. The need for staff is especially acute during the busy summer months. Institute staff are expected to provide top-quality service to patrons at all times, so applicants should be energetic and have strong interpersonal skills.

In addition to regular positions, we are looking to select two instructors interested in being part of a unique summer education programme for teenagers. Along with having the same skills required by the regular position, these special instructors will be required to implement a curriculum designed and supervised by the Ontario Foundation for Teaching and Learning. The selected candidates will first complete a paid monthlong training course during May. They must be available to work Tuesday evenings and Wednesday evenings from June 1 through the end of the summer.

Candidates must have a minimum of six months of teaching experience and hold current certification from an accredited training programme. When applying, please upload your certifications along with your resume.

- **176.** What does the article suggest about residents of Barrie?
 - A. They believe that the city is going too rapidly.
 - B. They wish that the city had another public sports facility.
 - C. They find that local running events disrupt traffic.
 - D. They place an emphasis on exercise activities.
- **177.** In the article, the word "**allows**" in paragraph 2, is closest in meaning to
 - A. gives permission
 - B. makes possible
 - C. replaces
 - D. includes

- 178. What is stated in both the article and the Web page?
 - A. A new program begins on March 20.
 - B. GRI has two outdoor swimming pools.
 - C. The summer is a busy time for GRI.
 - D. GRI is collaborating with the Ontario Foundation for Teaching and Learning.
- **179.** What qualification is desired for the jobs listed on the Web page?
 - A. The ability to relate well with others
 - B. Three to four years of experience
 - C. A willingness to do administrative work
 - D. A valid driver's license
- **180.** What is suggested about the education program for teenagers?
 - A. It was designed by experts.
 - B. It trains professional athletes.
 - C. It was created by institute staff.
 - D. It is scheduled to be one month long.

Questions 181-185 refer to the following Web page and e-mail

Morlen Museum Visitor Information

Welcome! Located just minutes from High Street Station in Richford's shopping district, the Morlen Museum offers visitors a chance to explore scientific topics in engaging, hands-on exhibits. Tours can be arranged for those seeking even more detailed information. Parking is available in a nearby city garage. And don't forget to visit the museum shop with its wide range of unique and interesting items.

Admission:

Ticket Type Price Provides		Provides	
Basic	£15.00	Access to the museum's permanent exhibits	
Basic Plus	£20.00	Basic access AND access to the Van Zandt Planetarium Show	
Super Saver	£25.00	Basic Plus access AND access to the Geology Lab	
Full Access	£30.00	Super Saver access AND access to special exhibits	

Special Exhibits:

- Sports: The Way We Move (1 January- 31 March)
- Butterflies: Color in Motion (1 April-30 June)
- Mathematical Beauty: How Numbers Shape Our World (1 July-30 September)
- Earth, Fire, Water, Wind: Future Power Sources (1 October-31 December)

* E-mail*		
To:	tlin@morlenmuseum.org	
From:	acordell@talvix.com	
Date:	2 October	
Subject:	Upcoming excursion	

Dear Ms. Lin.

I'm writing in behalf of the Talvix Energy Professionals Partnership (TEPP). The TEPP pairs young adults considering careers in the energy sector with engineers and executives from Talvix. Each quarter we arrange an educational trip for the program participants.

On 12 October we are planning for a group of six mentors and twelve mentees to visit the Morlen Museum. We plan to visit the Geology Lab to examine the origins of fossil fuels. We believe an in-depth tour would be quite beneficial to the mentees. Would you be able to provide us with a tour of the lab? If so, what would be the cost in addition to the ticket price? We also want to spend time at the special exhibit.

Thank you in advance for your assistance.

Alton Cordell

Director, TEPP

- **181.** What is suggested about the Morlen Museum?
 - A. It offers on-site parking.
 - B. It is conveniently located.
 - C. Its admission prices were recently raised.
 - D. Its museum shop is currently closed.
- **182.** Why did Mr. Cordell write the e-mail?
 - A. To inquire about an advertised job
 - B. To offer a volunteer opportunity
 - C. To request information about a museum tour
 - D. To propose a topic for a special exhibit
- **183.** According to the e-mail, what is the TEPP?
 - A. A mentoring program
 - B. A staffing company
 - C. A travel agency
 - D. A geology club

- **184.** What type of ticket will members of TEPP group most likely require?
 - A. Basic
 - B. Basic Plus
 - C. Super Saver
 - D. Full Access
- **185.** What exhibit will the TEPP group most likely visit?
 - A. Sports
 - B. Butterflies
 - C. Mathematic Beauty
 - D. Earth, Fire, Water, Wind

Questions 186-190 refer to the following notice and e-mail.

HJP Transport Solutions, Ltd.

Powell Internship Programme

HJP Transport Solutions, Ltd., headquartered in London, seeks university students to fill ten intern positions in its Powell Internship Programme (PIP). Interns will be placed in one of HJP's three regional offices: Birmingham, Manchester, or Bristol. Applicants should email a statement of interest and resume to pip@hjp.co.uk by 31 March. Successful candidates will have the honour of being the first recipients of the Powell Internship.

Background:

PIP is th

e initiative of Tristan Powell, who wanted to honour the ingenuity of Henry J. Powell, the founder of HJP Transport Solutions, Ltd. The programme seeks to inspire young engineering students to follow in Henry J. Powell's footsteps and propose and develop innovative solutions to shipping and transport problems. Having earned his doctorate degree in engineering, Henry J. Powell went on to found HJP Transport Solutions, Ltd. Over time, he built the company into a successful, internationally renowned business.

To:	Joseph Chen <jchen@sunnydale.ac.uk></jchen@sunnydale.ac.uk>	
From:	Padma Vithana pvithana@hjp.co.uk	
Date:	25 April	
Subject:	Information	

Dear Mr. Chen,

Thank you for promptly returning the paperwork relevant to your internship. You will receive you intern packet within a week.

As for your inquiry about housing, I appreciate your concern that the two-hour train ride from London to your assigned location makes for an arduous daily commute. Regrettably, HJP does not provide accommodations for interns. I suggest that you contact Mr. Daniel Anders who is in charge of the mentorship program in our Bristol office. He has lived in the city for many years and presumably will have some advice about housing options there. Good luck, and I hope you will enjoy working at HJP.

Sincerely,

Padma Vithana

Director of Recruiting, HJP Transport Solutions, Ltd.

- **186.** What is the purpose of the notice?
 - A. To list volunteer opportunities at a company
 - B. To describe the history of a company
 - C. To advertise a company's new program
 - D. To announce the retirement of a company's president
- **187.** Who is Tristan Powell?
 - A. The founder of a business
 - B. The head of a company
 - C. A university instructor
 - D. An internship candidate
- **188.** What is one reason for Ms. Vithana's email?
 - A. To congratulate Mr. Chen
 - B. To inquire about a problem
 - C. To send Mr. Chen paperwork
 - D. To answer a question

- **189.** What is true about Mr. Chen?
 - A. He has worked with Mr. Anders in the past.
 - B. He requested help with a project.
 - C. He is an engineering student.
 - D. He is transferring to a different office.
- 190. Where will Mr. Chen be working?
 - A. In Birmingham
 - B. In Bristol
 - C. In London
 - D. In Manchester

Questions 191 -195 refer to the following the e-mail and Web page.

To:	Hyo-Jung Cho
From:	Julian Katz
Date:	14 June
Subject:	Information
5	

Dear Ms. Cho:

Since you were away last week, you might not yet know all the details of the situation with the Web site. Shannon Gehring, our Web designer, was in the middle of revising the site when a severe thunderstorm hit our area. Our servers were struck by lightning and sustained some damage. While they were being repaired, the museum's Web site was down for two days.

I know you are planning to send an e-mail to members today, asking them to help us meet a fund-raising goal by 30 June, the end of our fiscal year. Our site is back online now, and includes a new comment page that can be used for this fund-raising event. Please let me know if you need additional information. Sincerely,

Julian Katz

IT Coordinator, Knight Museum of Art

http://www.knightmuseumofart.ca/comments

14 June

I am such a big fan of the Knight Museum! I have been taking advantage of some of the museum's wonderful programs. The recent series of watercolor painting classes with local artist Leroy Davis was terrific. This experience with watercolors will help me appreciate the museum's current exhibition of Japanese watercolor paintings even more; I'm looking forward to taking a tour of the exhibition next week.

I already contribute as a museum member, but I just made an additional donation online today after I received a fund-raising e-mail from the museum's director. It was easy to access the Web site, although I had trouble last week. I hope others will support the museum by contributing before the 30 June deadline. The Knight Museum's programming is worth it.

Brenda Sanz

- 191. Why did Mr. Katz contact Ms. Cho?
 - A. To introduce a new employee
 - B. To provide an update
 - C. To request details about an event
 - D. To ask for assistance
- 192. In the e-mail, the word "meet" in paragraph
 - 2, is closest in meaning to
 - A. connect
 - B. fulfill
 - C. encounter
 - D. assemble
- **193.** Who is Ms. Cho?
 - A. The museum director
 - B. The IT coordinator
 - C. A Web designer
 - D. A local artist

- 194. What is Ms. Sanz eager to do?
 - A. Help with the Web site
 - B. Lead tours for members
 - C. Enroll in an art class
 - D. Attend an exhibition
- **195.** What does Ms. Sanz suggest in her comment?
 - A. She made a donation before the end of the fiscal year.
 - B. She has visited Japan.
 - C. She recently accessed the museum's online art collection.
 - D. She purchased a painting by Leroy Davis

Questions 196-200 refer to the following text message, article, and review.

From: FaustoForletti [11:02 A.M.]

To: Steffan Griffiths < 029 2018 0743>

Hi Steffan. I'm with the electrical contractors at the former Millway train station site now. The electrical system was in worse shape than we had originally thought. The rewiring and upgrades are going to cost more than expected because we want to modernize while still retaining the historical integrity of the building. I'll send over the estimate as soon as I receive it. I'm hoping that all the work will be completed so that we can open as planned in May.

New Hotel to Open in South Wales

CARFIFF (18 April) – The Millway Road Hotel is schedules to open on 14 May. The building was once a busy train station that was designed by Arthur Lewison over 150 years ago. For almost three decades the building had been left unoccupied. It was purchased two years ago by Steffan Griffiths, president of Griffiths Hoteliers.

According to project coordinator FaustoForletti, the old building required extensive renovation not only to turn it into a hotel but also to update the electrical, heating, and plumbing systems.

The hotel has 25 guest rooms, a meeting room, and a restaurant with banquet facilities. All of Mr. Griffiths' facilities are noted for their world-class dining experiences. The hotel's Bayside Café has award-winning Welsh chel Mal Davies to create a menu and oversee the restaurant. In the near future, Mr Griffiths plans to expand the property's garden.

For information and reservations, visit www.millwayroadhotel.co.uk.

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Millway Road Hotel

Review posted by Mi-YeonKo

I recently attended a small conference at the Millway Road Hotel, which opened in June. As a computer technician, I was pleasantly surprised to find that it had such up-to-date facilities. Both my room and the meeting room had more than enough electrical outlets to plug in equipment and charge mobile phones and computers. The complimentary wireless Internet service was easy to access. On top of that, the food was delicious and the guest rooms were beautiful.

- 196. Why did Mr. Forletti send the text message?
 - A. To explain why a project's cost will increase
 - B. To ask for help in solving an electrical problem
 - C. To warn that a delivery will be delayed
 - D. To discuss a problem with a contractor
- **197.** Where was Mr. Forletti when he sent the text message?
 - A. On a train
 - B. At a restaurant
 - C. At a proposed hotel site
 - D. In an electrical contractor's office
- 198. What does the article suggest about Mr.

Lewison?

- A. He is purchasing a hotel.
- B. He created a dining menu.
- C. He was the architect of a building.
- D. He is the coordinator of a renovation.

- **199.** What does the article indicate about the Millway Road Train Station?
 - A. It included a world-class restaurant.
 - B. It was owned by Mr. Griffiths' father.
 - C. It was located near a famous garden.
 - D. It had been abandoned for many years.
- 200. What is suggested in Ms. Ko's review?
 - A. The hotel's guest rooms are quite large.
 - B. The hotel did not open as scheduled.
 - C. A café is located on the hotel's top floor.
 - D. Internet access was too expensive.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6 and 7 and check your work.